

Press release

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## **ACCESSPLUS ANNOUNCES MAJOR PRINT MANAGEMENT CONTRACT WITH BMI HEALTHCARE**

AccessPlus (a TripleArc company) announces the signing of a contract with private health provider, BMI Healthcare, part of the General Healthcare Group. The print management contract, expected to be worth up to £4.5 million pounds over the next three years, covers all the print requirements for BMI Healthcare's 47 private hospitals in the UK.

AccessPlus will manage all BMI Healthcare's print procurement and draw on its technology expertise to provide BMI Healthcare with an on-line print system to monitor all its print requirements. In line with its stated strategy, the Group continues to focus on delivering lower costs to companies, using its online print management system to effectively manage the outsourcing process.

**Jason Cromack, Chief Executive commented:** "Following our acquisition of AccessPlus in November last year, the BMI Healthcare contract represents another significant win for the enlarged Group. Subsequent to BMI Healthcare's decision to consolidate its print requirements, we were approached last year to tender for all of its outsourced print work. After a competitive tender process, AccessPlus, was awarded a three year contract. This is excellent news and, coming only weeks after the announcement of the Matalan contract, demonstrates the strength of our offering and the cost savings we can make for companies when they outsource their print spend."

**Ralph Spilsbury, Corporate Purchasing Manager, BMI Healthcare commented:** "Compared to our current print expenditure we believe we can save up to 15 per cent through the consolidation of all our print management requirements with AccessPlus. For an operation of this size, this is a considerable saving."

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