

**DRAFT two: 16<sup>th</sup> April 2007**

**ACCESSPLUS AWARDED ROYAL INSTITUTION OF CHARTERED SURVEYORS PRINT MANAGEMENT CONTRACT**

Print management and business communication specialist, AccessPlus has won a three year print management contract with the Royal Institution of Chartered Surveyors (RICS). The contract covers an extensive range of print management services. It is the first time the Royal Institution of Chartered Surveyors has outsourced its print production requirements.

Says Clive Gotch, Business Development Director, AccessPlus: "RICS made a decision towards the end of 2006 to outsource its print services for the first time in its history. The outsourced solution replaces an in-house operation that had served the organisation well for over 20 years. With a new five year corporate strategy in place, RICS is looking to focus on key strategic objectives. This provided an opportunity for a reassessment of the organisation's operational plans moving forward.

"Five companies were invited to tender for the contract. As this was the first time the RICS had put these services out to tender, it needed to be completely confident the company it appointed could consistently meet all its service expectations."

Mr Gotch says the key factors in RICS's decision to appoint AccessPlus as its print management partner was AccessPlus' ability to seamlessly transfer the in-house print business to an outsourced operation and offer a single-source partner for the full range of services RICS was looking for.

Continues Clive: "As RICS wanted a commercial model that could work right across its multiple locations across the country, our e-procurement technologies, including Collaborative Workflow System (CWS) and Edit2Print, also played a big part in the final decision. It was important to us that RICS could see the benefits of working with a supplier that has a strong, integrated e-commerce solution to underpin its core print management and business communication offering. Both above e-commerce products will form a key component of management of the RICS account.

Says Mark Draisey, Financial Controller, RICS: "Outsourcing our print operation follows a decision early last year to outsource our design and creative operations. As we look to concentrate on our core activities, such as membership development and knowledge management, finding reliable business partners for our key support services will be crucial to our success."

Concludes Jason Cromack, CEO, AccessPlus: "The RICS contract is a great demonstration of AccessPlus' ability to offer a range of e-commerce and management solutions to meet a customer's specific needs. Integrating our online solutions such as CWS and Edit2Print with our management services from data and print right through to fulfilment and campaign delivery will provide RICS with a comprehensive and cost-effective outsourced print management solution."

**-Ends-**

#### **About Royal Institution of Chartered Surveyors (RICS)**

RICS (Royal Institution of Chartered Surveyors) is the mark of property professionalism worldwide. It covers all aspects of property, construction and associated environmental issues. RICS has 130,000 members globally and represents, regulates and promotes the work of property professionals throughout 121 countries. RICS is governed by a Royal Charter approved by Parliament which requires it to act in the public interest. It is also a professional regulatory body approved by Government (HM Treasury).

#### **About AccessPlus:**

AccessPlus is a leading provider of print management and business communication services. It offers a range of cost-effective, integrated solutions right through the print production chain under its five core service areas: *Print Management; Data Solutions; Document Management; Logistics; and Campaign Delivery.*

AccessPlus utilises its team of experienced and highly skilled personnel and its own innovative proprietary procurement, e-commerce and workflow technologies to streamline the print production and fulfilment process, offering all its customers an efficient end-to-end management service for their print and business communication requirements.

AccessPlus is part of the TripleArc Plc Group of Companies - one of the largest print management and business communications companies in the UK with a multi-million pound turnover.

TripleArc Plc is listed on the Alternative Investment Market (AIM) of the London Stock Exchange.

**Media contacts:**

*AccessPlus:*

*Sarah Wadsworth/Paul Spiers*

*amplifier.pr*

*tel: +44 (0) 1306 646440*

*fax +44 (0) 1306 646442*

*email: sarah@amplifierpr.com / paul@amplifierpr.com*

*web: www.amplifierpr.com*